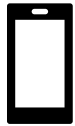


Ellen O'Hara



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I am a business coach, consultant and facilitator with proven ability to enable enterprise and innovation capability. Over the past 20 years I have worked with hundreds of creative and social entrepreneurs to design and grow sustainable businesses that make creative, social and commercial impact.

I consult to cultural institutions and social enterprises, drawing on my strengths in strategy and planning, business modelling, access to alternative finance and leadership development.

In addition, I build and deliver ground-breaking incubator and accelerator programmes for universities and development agencies both nationally and internationally.

Considered a leader in my field, I am regularly invited to present my work and have delivered both keynotes and panel discussions in Austria, Russia, Slovenia,

Egypt, Vietnam, Thailand and Philippines as well as at home in the UK.

I'm a SFEDI accredited coach, RSA Fellow and Clore Leadership Fellow with a degree in Economics and Econometrics. Board position include chair the board of directors for Little Earthquake Theatre company.

I've been working freelance for five years and my practice combines the following:

- Consultancy
- Enterprise & leadership coaching
- Incubator, accelerator & programme design
- Facilitation & training



CONSULTANCY

Strategy development, business modelling and access to alternative finance for cultural institutions, charities and social enterprises. Co-founder of The Modfin System, business and financial modelling for creative and purpose led businesses. Recent clients include:

- National Theatre Wales – development of a bold and ambitious 10-year strategy
- Prosper & Prosper North – business development consultancy for arts, cultural and heritage organisations with [Creative United](#)
- Turner Contemporary – creating an Enterprise Blueprint to boost income generation as part of the [Change Creation](#) programme

ENTERPRISE & LEADERSHIP COACHING

Delivering one to one coaching to individual artists, entrepreneurs, community and cultural leaders. Recent projects include:

- Creative Business Coach, [Real Creative Futures/Big House](#), The New Art Exchange – enterprise coaching for creative entrepreneurs
- Leadership Coach, [Community Leadership Academy](#), Koreo – leadership coaching for community change-makers
- Creative Business Coach, [Faultlines](#), FutureEverything – enterprise coaching for digital artists and innovators

INCUBATOR, ACCELERATOR & PROGRAMME DESIGN

Design and delivery of world-first enterprise and innovation programmes. Recent projects include:

- [VIBE](#), Warwick Ventures, Warwick University – business engagement for researchers and academics
- [Creative Hubs Academy](#), Nesta & British Council – enterprise and leadership development for global creative and social hub leaders
- [Digital Arts & Culture Accelerator](#), Arts Council England & Nesta – digital start-up and scale up support for arts and cultural organisations

FACILITATION & TRAINING

Design and delivery of enterprise and innovation focussed training programmes. Recent clients include:

- Future Capable, [Clare Leadership Programme](#) – emergent strategy and planning for cultural leaders
- [Lead the Way](#), British Council Singapore – cultural leadership training and development
- Enterprise Skills, Innovate UK – entrepreneurship for researchers and innovators